

# Inland marine insurance - Central region

Markel Global Insurance





# Inland marine insurance - Central region

Markel Global Insurance is dedicated to the specialized needs of sophisticated insureds and producers. Our underwriters bring meaningful expertise and advanced technical analysis to each transaction in the areas of excess liability, professional liability, property, and marine. Markel Global Insurance has a network of offices located in jurisdictions that allow customized solutions for the long-term needs of our customers.

## Overview

At Markel Global Insurance, we have inland marine specialists working with you to provide for your customers' insurance needs. We are focused on maintaining a consistent, financially sound and reliable market with the ability to quickly adapt to change.

Our marine team has one of the strongest leaderships in the industry. Together we have over 150 years of underwriting and management experience. We have extensive expertise in inland marine insurance and take pride in being innovative and creative with our comprehensive insurance programs on a worldwide basis. Our marine offices are strategically located to service our business partners.

We understand that speed to market is your key to success and service is what you sell. In addition, we can help you determine when it makes sense to handle inland marine outside the package.

With years of experience in this diverse line of insurance, our underwriters will work closely with you to craft coverage for your client's inland marine needs.

## Underwriting approach

- Account underwriting on its own risk characteristics
- Flexibility and creativity to solve an insured's needs
- Marine-knowledgeable underwriters with years of experience in the line
- Broad offerings of inland marine classes of business
- Marine-related property and ocean marine to support the inland marine line

## Capacity utilization

Working capacity of \$10M per occurrence

- Unlimited TIV
- Account underwriting, specific accounts  
+ or - the \$10M

## Classes of business

While we offer over 200 classes of inland marine business, the following are some of the main classes of business that we write.

## Construction

- Builders risk
- Contractors equipment
- Installation
- Riggers liability

## Transportation

- Annual transit
- Courier
- Motor truck cargo
- Railroad rolling stock
- Supporting location coverage
- Warehousemen's legal liability

## Communications/technology

- Electronic/data processing equipment
- Medical equipment/medical imaging
- Radio/TV towers and studios
- Scientific instruments
- Telecommunications equipment

## Mobile equipment

- Agricultural
- Logging
- Miscellaneous schedules
- Mining
- Oil and gas (land based)

## Retail

- Equipment dealers
- Fine art dealers
- Furriers
- Jewelers block

## Other

- Bailees
- Exhibitions
- Fine arts
- Museums
- Sales representative's samples
- Valuable papers

## Marine-related property

In conjunction with our various marine products, our MOP/COP policy expands our capabilities to include a variety of property exposures. With this, we can write business personal property, stock, buildings, business interruption, and other time element risk, in addition to your various marine coverages. One policy can accommodate all of your property and marine needs.

*This information is provided solely for informational purposes and is for the internal use of producers only. It does not constitute an offer to sell or a solicitation or an offer to purchase any products or services. Not all insurance products are available in all jurisdictions. Coverage is subject to actual policy language.*

## Underwriting information

- Completed applications
- 3 to 5 year loss history
- Financial information

## Dallas

**Michael F. Buckley** – Vice President Central Region  
214-210-5210  
michael.buckley@markelcorp.com

**Brad Cameron** – Assistant Vice President  
214-210-5211  
brad.cameron@markelcorp.com

**Clay Hudson** – Senior Underwriter  
214-210-5212  
clay.hudson@markelcorp.com

**Brittany N. Eaton** – Senior Underwriter  
214-210-5213  
brittany.eaton@markelcorp.com

**Ann Bledsoe** – Underwriting Assistant  
214-210-5216  
ann.bledsoe@markelcorp.com

**Patrice Higgins** – Senior Underwriting Assistant  
214-210-5214  
patrice.higgins@markelcorp.com

## Markel Global Insurance offices

12222 Merit Drive, Suite 880  
Dallas, TX 75251  
214-561-1400

111 North Canal Street, Suite 940  
Chicago, IL 60606  
312-258-3300

## Claims information

T: 888-629-8848  
F: 888-629-8858  
claims@markelcorp.com