

# Middle market casualty

Markel Global Insurance



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Markel Assurance is dedicated to the specialized needs of sophisticated insureds and producers. Our underwriters bring meaningful expertise and advanced technical analysis to each transaction in the areas of casualty, professional liability, property, marine, and industry-focused practice groups. Markel Assurance offers customized solutions, single or multiline, and seeks to establish long-term relationships with clients.

## Overview

Markel Global Insurance combines strong underwriting experience with disciplined risk modeling to deliver long-term product solutions. Our preference is to have the opportunity to present unique solutions to the challenges clients face in structuring their insurance programs.

The middle market casualty team is focused on looking at more complex and difficult-to-place risks that fall into the admitted market. Our underwriters can also review more vanilla accounts, but our target niche is accounts that require a little more creativity on the underwriting side.

## Coverage

- Primary GL
- Lead umbrellas or excess layers

## Product highlights

- Admitted paper
- Minimum policy premium of \$50,000 for primary
- Minimum policy premium of \$25,000 for lead or excess
- Retail distribution
- Excess liability
  - Follow-form umbrella
  - Lead and excess attachment points
- Primary
  - Deductible, SIR, and guaranteed cost
  - Occurrence and claims made
- Supported business preferred, but not necessary

## Target classes

- Commercial products
- Commercial real estate
- Consumer products
- Financial services
- Food service industry
- Hospitality
- Retail/wholesale distributors
- Technology
- Oil and gas/energy

## Capacity

- Maximum capacity of \$25m excess
- Maximum capacity of \$5m primary

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